

MEDGAR EVERS COLLEGE AUXILIARY
ENTERPRISES CORPORATION

Financial Statements and
Supplementary Information

June 30, 2024 and 2023

(With Independent Auditors' Report Therein)

MEDGAR EVERS COLLEGE AUXILIARY ENTERPRISES CORPORATION

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INDEPENDENT AUDITORS' REPORT

The Board of Directors
Medgar Evers College Auxiliary
Enterprises Corporation:

Report on the Audit of the Financial Statements

Opinion

We have audited the accompanying financial statements of Medgar Evers College Auxiliary Enterprises Corporation (the Auxiliary) as of and for the years ended June 30, 2024 and 2023, and the related notes to financial statements, which collectively comprise the Auxiliary's financial statements as listed in the table of contents.

In our opinion, the financial statements present fairly, in all material respects, the net position of Medgar Evers College Auxiliary Enterprises Corporation as of June 30, 2024 and 2023. It also displays the changes in its net position and cash flows for the years then ended under accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Auxiliary and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements under accounting principles generally accepted in the United States of America. Management is also responsible for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Auxiliary's ability to continue as a going concern for twelve months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements are free from material misstatement due to fraud or error and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted under generally accepted auditing standards will always detect a material misstatement when it exists. The risk of failure to detect a material misstatement from fraud is higher than one resulting from error; fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audits.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such practices include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audits to design audit procedures that are appropriate in the circumstances but not to express an opinion on the effectiveness of the Auxiliary's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events considered in the aggregate that raise substantial doubt about the Auxiliary's ability to continue as a going concern for a reasonable period.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audits.

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that management's discussion and analysis be presented to supplement the basic financial statements. Although not a part of the basic financial statements, such information is required by the Governmental Accounting Standards Board, which considers it an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied specific limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other

knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

EFPR Group, CPAs, PLLC

Williamsville, New York
September 17, 2024

MEDGAR EVERS COLLEGE AUXILIARY ENTERPRISES CORPORATION

Management's Discussion and Analysis

June 30, 2024 and 2023

The intent of management's discussion and analysis (MD&A) is to provide readers with a comprehensive overview of Medgar Evers College Auxiliary Enterprises Corporation (the Auxiliary) financial position as of June 30, 2024 and 2023, and changes in its net position for the years then ended. The MD&A is designed to focus on current activities, resulting in changes, and currently known facts and should be read in conjunction with the accompanying audited financial statements and related notes.

Financial Highlights

- Net position decreased by \$146,070 or 20%.
- Operating revenue increased by \$33,643 or 8%.
- Operating expenses increased by \$77,311 or 14%.

Financial Position

The net position for Auxiliary, the difference between assets and liabilities, determines the Auxiliary's financial health. Over time, increases and decreases in the Auxiliary's net position are one indicator of whether the financial health is improving.

Statements of Net Position

The following summarizes the Auxiliary's assets, liabilities and net position as of June 30, 2024 and 2023, under the accrual basis of accounting:

	<u>2024</u>	<u>2023</u>	<u>Dollar change</u>	<u>Percent change</u>
Current assets	\$ 947,713	1,106,322	(158,609)	(14%)
Noncurrent assets	<u>181,092</u>	<u>169,000</u>	<u>12,092</u>	7%
Total assets	<u>1,128,805</u>	<u>1,275,322</u>	<u>(146,517)</u>	(11%)
Current liabilities	<u>537,869</u>	<u>538,316</u>	<u>(447)</u>	(1%)
Unrestricted net position	\$ <u>590,936</u>	<u>737,006</u>	<u>(146,070)</u>	(20%)

At June 30, 2024, the Auxiliary's total assets decreased by \$146,517, or 11%, from the previous year. This variance is attributed to a decrease in cash and equivalents and accounts receivable of \$115,421 and \$70,553, respectively. The decrease in cash and equivalents is primarily due to the timing of payments to vendors. The reduction in accounts receivable is mainly attributed to the timely receipt of payments from customers who rented space for events at the college. Enhanced collection efforts and more efficient billing processes contributed to this favorable outcome. The decrease in assets is offset by a \$39,457 increase in long-term and short-term investments, resulting from efforts to optimize returns on the Auxiliary's financial resources while maintaining liquidity.

MEDGAR EVERS COLLEGE AUXILIARY ENTERPRISES CORPORATION

Management's Discussion and Analysis, Continued

At June 30, 2024, the Auxiliary's total liabilities decreased by \$447 or 1% compared to the previous year. This variance is mainly due to a decrease in accounts payable of \$39,677. The decrease in accounts payable was primarily due a result of the timing of payments made to vendors for various goods and services acquired throughout the year. The timely payments allowed the Auxiliary to reduce its outstanding obligations. Deposits held in custody for others increased by \$39,230 due to various events and activities on campus that were organized by different funding sources, resulting in more funds being deposited to accounts held in custody.

The following summarizes the Auxiliary's assets, liabilities, and net position as of June 30, 2023 and 2022, under the accrual basis of accounting:

	<u>2023</u>	<u>2022</u>	<u>Dollar change</u>	<u>Percent change</u>
Current assets	\$ 1,106,322	1,148,744	(42,422)	(4%)
Noncurrent assets	<u>169,000</u>	<u>159,530</u>	<u>9,470</u>	6%
Total assets	<u>1,275,322</u>	<u>1,308,274</u>	<u>(32,952)</u>	(3%)
Current liabilities	<u>538,316</u>	<u>439,314</u>	<u>99,002</u>	23%
Unrestricted net position	\$ <u>737,006</u>	<u>868,960</u>	<u>(131,954)</u>	(15%)

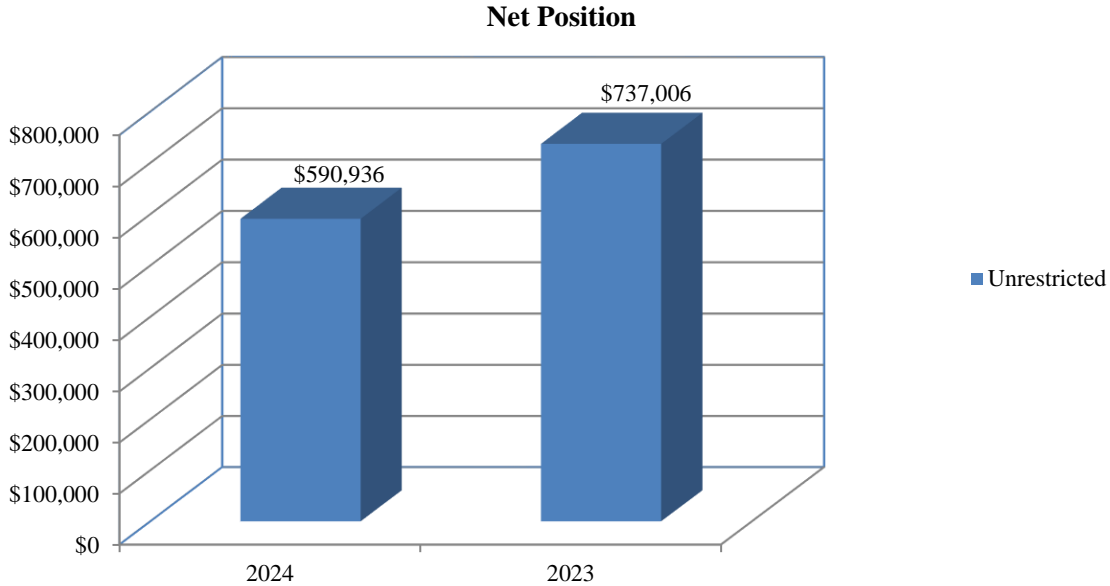
At June 30, 2023, the Auxiliary's total assets decreased by \$32,952 or 3% compared to the previous year. This variance is attributed to a decrease in cash and equivalents and an increase in accounts receivable of \$478,731 and \$85,935, respectively. Cash and equivalents decreased primarily due to transferring funds to open a CD account, aiming to achieve a higher yield on capital and the timing of payments. The accounts receivable increase can be attributed to the advancement of funds by the Auxiliary to initiate the capital project, with full reimbursement expected from DASNY. As a result, the expenses related to this project have been recognized as outstanding receivable, which will be reimbursed once expenses are incurred.

At June 30, 2023, the Auxiliary's total liabilities increased by \$99,002 or 23% compared to the previous year. Most of this variance is attributed to increased accounts payable and accrued expenses of \$79,126. Accounts payable and accrued expenses increased primarily due to the timing of payments for various goods and services acquired. Deposit held in custody for others increased due to the upswing in activities on campus which led to a corresponding surge in the number of entities requiring the use of the facilities, resources, and services.

MEDGAR EVERS COLLEGE AUXILIARY ENTERPRISES CORPORATION

Management’s Discussion and Analysis, Continued

The following illustrates the Auxiliary’s net position on June 30, 2024 and 2023 by category:



Statements of Revenue, Expenses and Changes in Net Position

The statements of revenue, expenses and changes in net position present the operating results of the Auxiliary and the non-operating taxes and costs, if any. The significant components of revenue for the years ended June 30, 2024 and 2023, are as follows:

Revenue

	<u>2024</u>	<u>2023</u>	<u>Dollar change</u>	<u>Percent change</u>
Operating revenue:				
Commissions:				
Bookstore	\$ 8,129	7,656	473	6%
Photocopy	2,924	442	2,482	562%
Vending	26,820	11,704	15,116	129%
Parking fees	62,880	61,682	1,198	2%
Facility rental	83,874	74,151	9,723	13%
Other	12,464	16,895	(4,431)	(26%)
Donated space and services	<u>246,970</u>	<u>237,888</u>	<u>9,082</u>	4%
Total operating revenue	<u>444,061</u>	<u>410,418</u>	<u>33,643</u>	8%
Nonoperating revenue:				
Interest revenue	14,672	1,232	13,440	1,091%
Investment income	24,785	14,956	9,829	66%
College support	<u>6,283</u>	-	<u>6,283</u>	100%
Total nonoperating revenue	<u>45,740</u>	<u>16,188</u>	<u>29,552</u>	183%
Total revenue	<u>\$ 489,801</u>	<u>426,606</u>	<u>63,195</u>	15%

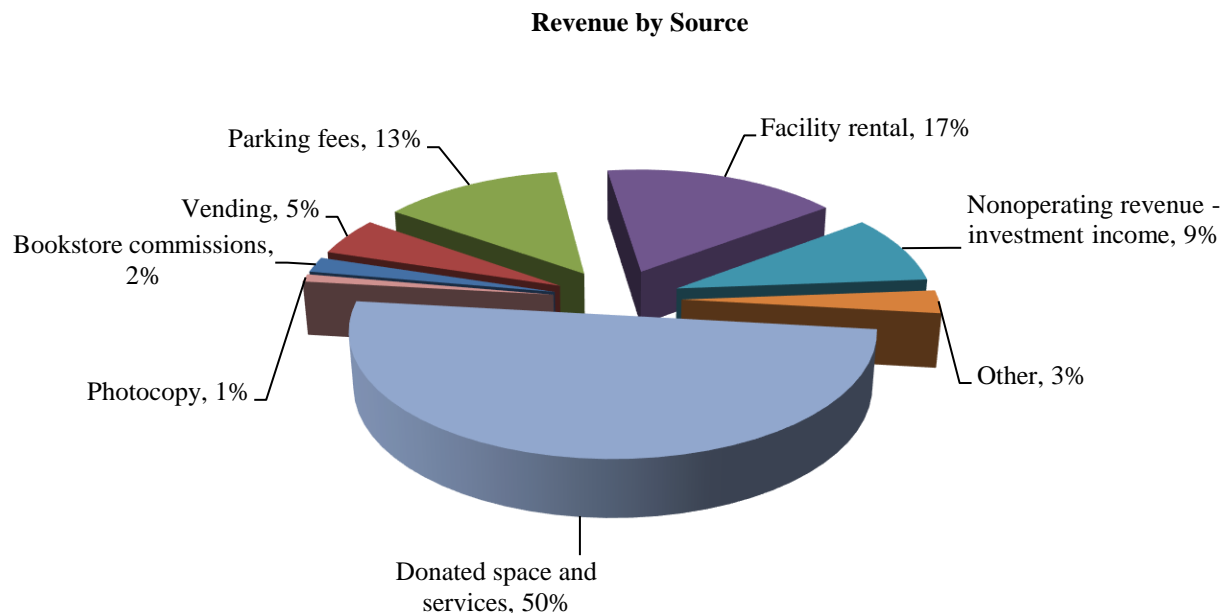
MEDGAR EVERS COLLEGE AUXILIARY ENTERPRISES CORPORATION

Management's Discussion and Analysis, Continued

The Auxiliary's total operating revenue for the year ended June 30, 2024, amounted to \$444,061, an increase of \$33,643 or 8%, compared to the previous year. The major components of this variance are related to increases in vending, facilities rental, and donated space and services of \$15,116, \$9,723, and \$9,082, respectively. The rise in vending is mainly attributed to limited access to the cafeteria, leading to an uptick in the use of vending machines on campus. The increase in facility rental is primarily due to the high demand for rental space at the college from various sectors within the external community and internal departments within the college. Donated space and services increased due to an increase in staff salary, allowing the Auxiliary to recognize the value of donated space and services at the fair market value, thereby contributing to the overall revenue increase.

There were no other significant or unexpected changes in the Auxiliary's revenue.

The following illustrates the Auxiliary's revenue, by source, for the year ended June 30, 2024.



MEDGAR EVERS COLLEGE AUXILIARY ENTERPRISES CORPORATION

Management's Discussion and Analysis, Continued

The significant components of revenue for the years ended June 30, 2023 and 2022, are as follows:

Revenue

	<u>2023</u>	<u>2022</u>	<u>Dollar change</u>	<u>Percent change</u>
Operating revenue:				
Commissions:				
Bookstore	\$ 7,656	9,637	(1,981)	(21%)
Photocopy	442	417	25	6%
Vending	11,704	-	11,704	100%
Parking fees	61,682	33,266	28,416	85%
Facility rental	74,151	19,114	55,037	288%
Other	16,895	16,139	756	5%
Donated space and services	<u>237,888</u>	<u>213,490</u>	<u>24,398</u>	11%
Total operating revenue	<u>410,418</u>	<u>292,063</u>	<u>118,355</u>	41%
Nonoperating revenue:				
Interest revenue	1,232	34	1,198	3,524%
Investment income	14,956	-	14,956	100%
College support	<u>-</u>	<u>1,864</u>	<u>(1,864)</u>	(100%)
Total nonoperating revenue	<u>16,188</u>	<u>1,898</u>	<u>14,290</u>	753%
Total revenue	<u>\$ 426,606</u>	<u>293,961</u>	<u>132,645</u>	45%

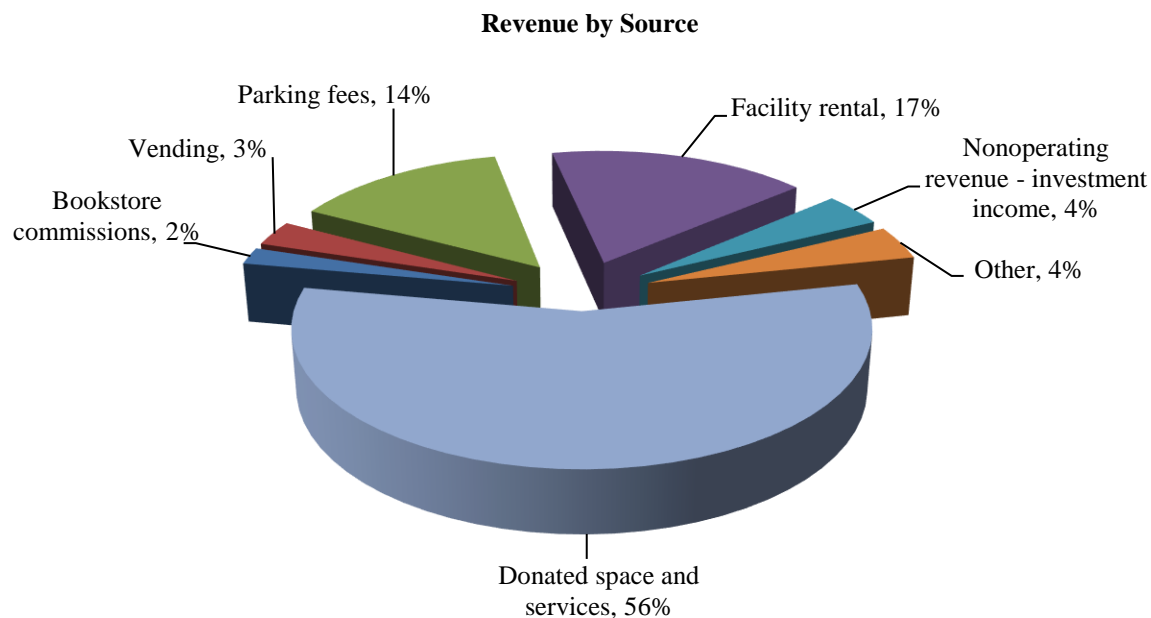
The Auxiliary's total operating revenue for the year ended June 30, 2023, amounted to \$410,418, an increase of \$118,355 or 41%, compared to the previous year. The major components of this variance are related to substantial increases in facility rental, parking fees, donated space and services, and vending commissions of \$55,037, \$28,416, \$24,398, and \$11,704, respectively. The growth in facility rental can be attributed mainly to removing COVID restrictions, which allowed the College to open the campus for rental to external parties. The increased demand for venue rentals contributed to the rise in facility rental revenue. The upswing in parking fee revenue is primarily due to increased campus activities, which resulted in 75% of in-person foot traffic. As more individuals return to in-person activities on-campus, the demand for parking spaces increases, leading to higher parking fee collections. Donated space and services increase due to new staff with higher expertise and salary. This internalization of services allowed the Auxiliary to recognize the value of donated space and services at the fair market value, contributing to the overall revenue increase. The growth in vending commissions revenue is linked to increased campus activities, leading to more individuals utilizing on-campus vending machines and services. The removal of some COVID restrictions and the return to a more active on-campus environment have proven to be significant catalysts for revenue growth.

There were no other significant or unexpected changes in the Auxiliary's revenue.

MEDGAR EVERS COLLEGE AUXILIARY ENTERPRISES CORPORATION

Management’s Discussion and Analysis, Continued

The following illustrates the Auxiliary’s revenue, by source, for the year ended June 30, 2023:



The significant components of expenses for the years ended June 30, 2024 and 2023, are as follows:

Expenses

	<u>2024</u>	<u>2023</u>	<u>Dollar change</u>	<u>Percent change</u>
Operating expenses:				
Student programs	\$ 56,219	73,226	(17,007)	(23%)
Graduation/commencement	112,712	104,992	7,720	7%
Program expenses	99,545	45,703	53,842	118%
Academic and cultural programs	44,545	46,128	(1,583)	(3%)
Recruitment and advertising	13,515	14,130	(615)	(4%)
Management and general	<u>309,335</u>	<u>274,381</u>	<u>34,954</u>	13%
Total operating expenses	<u>\$ 635,871</u>	<u>558,560</u>	<u>77,311</u>	14%

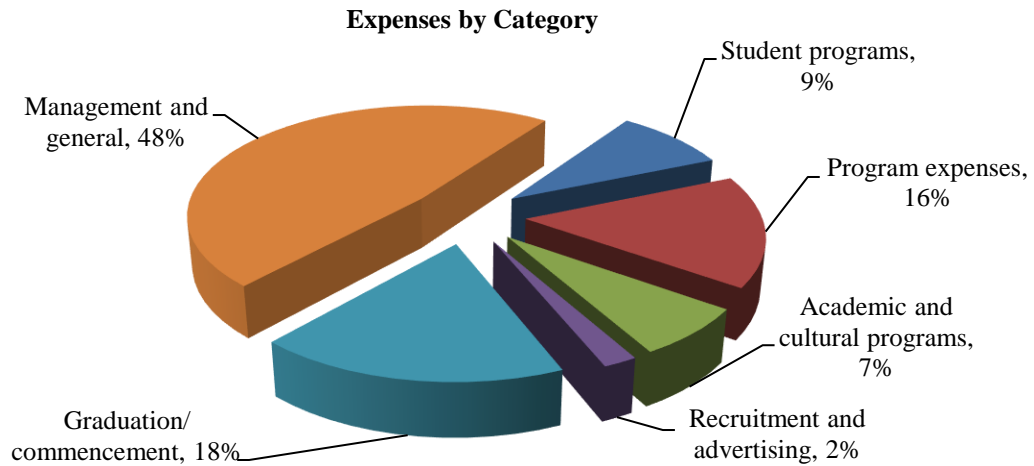
MEDGAR EVERS COLLEGE AUXILIARY ENTERPRISES CORPORATION

Management’s Discussion and Analysis, Continued

Total operating expenses for the year ended June 30, 2024, amounted to \$635,871, representing an increase of \$77,311, or 14%, compared to the previous year. The main components of this variance are related to increases in program expenses, management and general, as well as graduation and commencement, which amounted to \$53,842, \$34,954, and \$7,720, respectively. The increase in program expenses is due to the growth of campus activities and the support of academic and cultural programs aimed at ensuring student success. The growth in management and general expenses is attributed to higher staff salaries, administrative fees, and additional resources needed to support administrative and operational functions. The increase in graduation and commencement costs is primarily due to a rise in the rental price of the venue for the ceremony. These increases in expenses are offset by a decrease of \$17,007 in student programs, as these student activities were funded from a different source, and program expenses were redirected to cover more academic activities on campus.

There were no other significant or unexpected changes in the Auxiliary’s expenses.

The following illustrates the Auxiliary’s expenses, by category, for the year ended June 30, 2024:



MEDGAR EVERS COLLEGE AUXILIARY ENTERPRISES CORPORATION

Management's Discussion and Analysis, Continued

The significant components of expenses for the years ended June 30, 2023 and 2022, are as follows:

Expenses

	<u>2023</u>	<u>2022</u>	<u>Dollar change</u>	<u>Percent change</u>
Operating expenses:				
Student programs	\$ 73,226	6,579	66,647	1,013%
Graduation/commencement	104,992	165,560	(60,568)	(37%)
Program expenses	45,703	4,645	41,058	884%
Academic and cultural programs	46,128	23,712	22,416	95%
Recruitment and advertising	14,130	-	14,130	100%
Management and general	<u>274,381</u>	<u>261,307</u>	<u>13,074</u>	5%
Total operating expenses	558,560	461,803	96,757	21%
Nonoperating expense - investment loss	<u>-</u>	<u>15,245</u>	<u>(15,245)</u>	(100%)
Total expenses	\$ <u>558,560</u>	<u>477,048</u>	<u>81,512</u>	17%

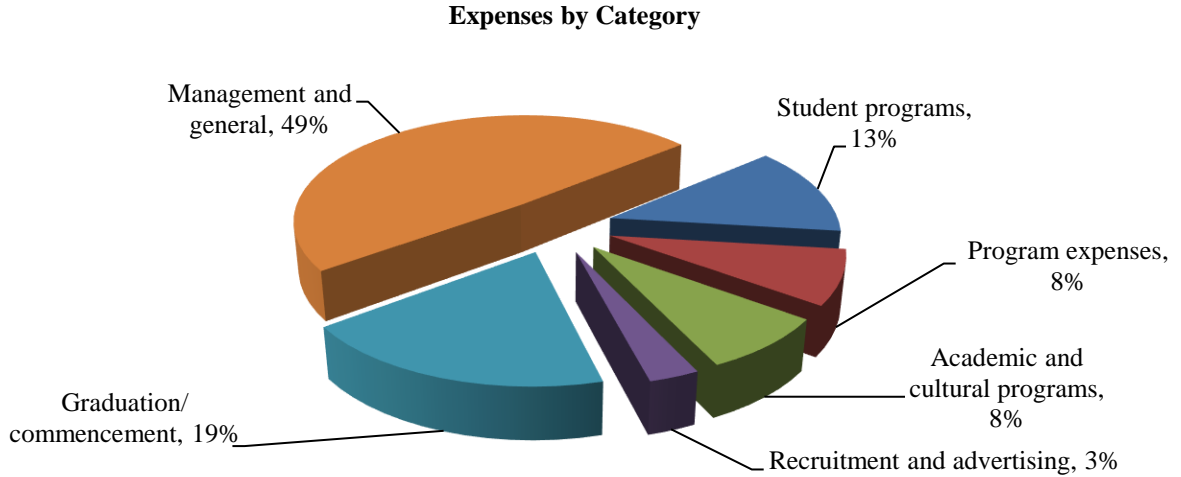
Total operating expenses for the year ended June 30, 2023, amounted to \$558,560, representing an increase of \$96,757, or 21%, compared to the previous year. The major components of this variance are related to increases in student programs, program expenses, academic and cultural programs, recruitment and advertising, and management and general of \$66,647, \$41,058, \$22,416, \$14,130, and \$13,074, respectively. The increase in student programs is primarily due to removing COVID restrictions, which allowed on-campus activities and events to resume. The increased on-campus engagement and higher foot traffic necessitated additional resources to enhance student programs and provide enriching experiences. The growth in program expenses reflects other resources dedicated to various academic programs to improve the curriculum and provide students with a comprehensive and diverse educational experience. The rise in expenses for academic and cultural programs demonstrates the commitment to fostering and delivering an inclusive learning environment that celebrates diversity and enriches the education of the students. The increase in recruitment and advertising expenses is an investment that is crucial in attracting top talent and expanding our outreach to potential students following the easing of COVID-related limitations. The rise in management and general expenses is due to the institution's expansion, necessitating resources to support administrative and operational functions. A significant offset to the overall expense increase was a decrease of \$60,568 in graduation/commencement expenses. This reduction is primarily attributed to holding the commencement ceremony offsite, where the cost of all equipment, including rental charges, was included in the venue package. This arrangement reduced overall costs for commencement.

There were no other significant or unexpected changes in the Auxiliary's expenses.

MEDGAR EVERS COLLEGE AUXILIARY ENTERPRISES CORPORATION

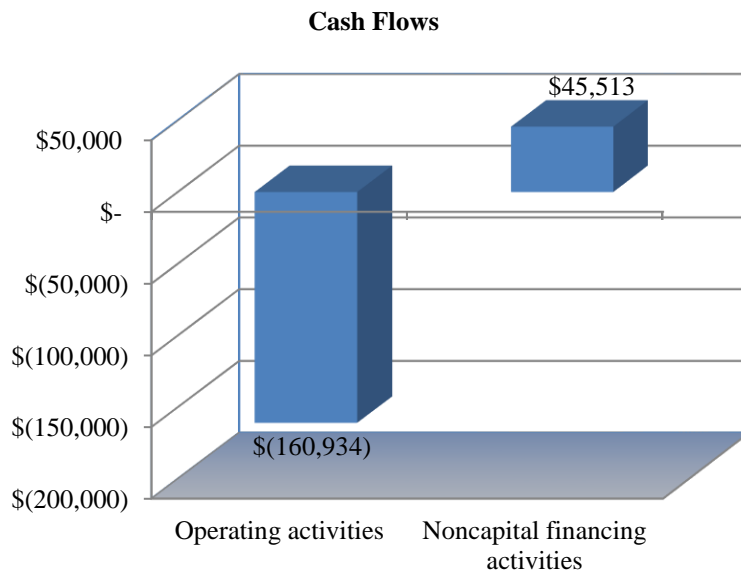
Management’s Discussion and Analysis, Continued

The following illustrates the Auxiliary’s expenses, by category, for the year ended June 30, 2023:



Cash Flows

The statements of cash flows provide information about cash receipts and payments during the year. This statement assists users in assessing the Auxiliary’s ability to generate net cash flows, meet its targeted obligations, and alleviate its dependency on external financing. The following summarizes the Auxiliary’s cash flows for the year ended June 30, 2024:



Economic Factors That May Affect the Future

No known economic factors may influence the future, except student enrollment, which directly relates to the revenue generated and the associated expenses incurred.

MEDGAR EVERS COLLEGE AUXILIARY ENTERPRISES CORPORATION
 Statements of Net Position
 June 30, 2024 and 2023

<u>Assets</u>	<u>2024</u>	<u>2023</u>
Current assets:		
Cash and equivalents	\$ 337,272	452,693
Certificate of deposit	359,560	344,888
Accounts receivable	17,857	88,410
Investments in CUNY investment pool, short-term	<u>233,024</u>	<u>220,331</u>
Total current assets	947,713	1,106,322
Noncurrent assets - investments in CUNY investment pool, long-term	<u>181,092</u>	<u>169,000</u>
Total assets	<u>1,128,805</u>	<u>1,275,322</u>
 <u>Liabilities</u> 		
Current liabilities:		
Accounts payable and accrued expenses	50,326	90,003
Deposits held in custody for others	<u>487,543</u>	<u>448,313</u>
Total liabilities	<u>537,869</u>	<u>538,316</u>
 <u>Net Position</u> 		
Unrestricted	<u>\$ 590,936</u>	<u>737,006</u>

See accompanying notes to financial statements.

MEDGAR EVERS COLLEGE AUXILIARY ENTERPRISES CORPORATION
 Statements of Revenue, Expenses and Changes in Net Position
 Years ended June 30, 2024 and 2023

	<u>2024</u>	<u>2023</u>
Operating revenue:		
Commissions:		
Bookstore	\$ 8,129	7,656
Photocopy	2,924	442
Vending	26,820	11,704
Parking fees	62,880	61,682
Facility rental	83,874	74,151
Other	12,464	16,895
Donated space and services	<u>246,970</u>	<u>237,888</u>
Total operating revenue	<u>444,061</u>	<u>410,418</u>
Operating expenses:		
Student programs	56,219	73,226
Graduation/commencement	112,712	104,992
Program expenses	99,545	45,703
Academic and cultural programs	44,545	46,128
Recruitment and advertising	13,515	14,130
Management and general	<u>309,335</u>	<u>274,381</u>
Total operating expenses	<u>635,871</u>	<u>558,560</u>
Loss from operations	<u>(191,810)</u>	<u>(148,142)</u>
Nonoperating revenue:		
Interest revenue	14,672	1,232
Investment income	24,785	14,956
College support	<u>6,283</u>	<u>-</u>
Total nonoperating revenue	<u>45,740</u>	<u>16,188</u>
Change in net position	(146,070)	(131,954)
Net position at beginning of year	<u>737,006</u>	<u>868,960</u>
Net position at end of year	<u>\$ 590,936</u>	<u>737,006</u>

See accompanying notes to financial statements.

MEDGAR EVERS COLLEGE AUXILIARY ENTERPRISES CORPORATION

Statements of Cash Flows

Years ended June 30, 2024 and 2023

	<u>2024</u>	<u>2023</u>
Cash flows from operating activities:		
Cash receipts from:		
Bookstore commissions	\$ 8,129	7,656
Photocopy commissions	2,924	442
Vending commissions	26,820	11,704
Parking fees	62,880	61,682
Facility rental	146,490	946
Other	20,401	4,165
Cash payments to/for vendors	<u>(428,578)</u>	<u>(241,546)</u>
Net cash used in operating activities	<u>(160,934)</u>	<u>(154,951)</u>
Cash flows from noncapital financing activities:		
Change in deposits held in custody for others	39,230	19,876
College support	<u>6,283</u>	<u>-</u>
Net cash provided by noncapital financing activities	<u>45,513</u>	<u>19,876</u>
Cash flows from investing activities:		
Change in certificate of deposit	(14,672)	(344,888)
Interest revenue	<u>14,672</u>	<u>1,232</u>
Net cash used in investing activities	<u>-</u>	<u>(343,656)</u>
Net change in cash and equivalents	(115,421)	(478,731)
Cash and equivalents at beginning of year	<u>452,693</u>	<u>931,424</u>
Cash and equivalents at end of year	<u>\$ 337,272</u>	<u>452,693</u>
Reconciliation of loss from operations to net cash used in operating activities:		
Loss from operations	(191,810)	(148,142)
Adjustments to reconcile loss from operations to net cash used in operating activities - changes in:		
Accounts receivable	70,553	(85,935)
Accounts payable and accrued expenses	<u>(39,677)</u>	<u>79,126</u>
Net cash used in operating activities	<u>\$ (160,934)</u>	<u>(154,951)</u>

See accompanying notes to financial statements.

MEDGAR EVERS COLLEGE AUXILIARY ENTERPRISES CORPORATION

Notes to Financial Statements

June 30, 2024 and 2023

(1) Nature of Organization

The Medgar Evers College Auxiliary Enterprises Corporation (the Auxiliary) is a nonprofit corporation organized to support certain student activities, facility operations, and auxiliary services for the benefit of the campus community of Medgar Evers College (the College) of the City University of New York (CUNY or the University).

(2) Summary of Significant Accounting Policies

(a) Basis of Accounting

The Auxiliary's accounting policies conform to accounting principles generally accepted in the United States of America (GAAP) and applicable Governmental Accounting Standards Board (GASB) pronouncements.

The Auxiliary is considered a special-purpose entity engaged only in business-type activities for financial reporting purposes. GASB defines business-type activities as activities financed in whole or in part by fees charged to external parties for goods or services. Accordingly, the accompanying financial statements have been prepared using the economic resources measurement focus and the accrual basis of accounting under GAAP, as prescribed by GASB. For financial reporting purposes, the Auxiliary is also considered a discretely presented component unit of the University, as defined by GASB.

(b) Net Position

The Auxiliary's resources are classified into the following net position categories:

Net investment in capital assets - Capital assets, net of accumulated depreciation, and outstanding principal balances of debt, if any, attributed to the acquisition, construction, or improvement of those assets.

Restricted - non-expendable - Net position subject to externally imposed stipulations requiring the Auxiliary to maintain them in perpetuity.

Restricted - expendable - Net position whose use is subject to externally imposed stipulations that can be fulfilled by the actions of the Auxiliary or the passage of time.

Unrestricted - All other net positions, including net position designated by actions, if any, of the Auxiliary's Board of Directors.

At June 30, 2024 and 2023, the Auxiliary had no net investment in capital assets and no restricted net position.

(c) Cash and Equivalents

Cash and equivalents are comprised of highly liquid instruments with original maturities of 90 days or less.

MEDGAR EVERS COLLEGE AUXILIARY ENTERPRISES CORPORATION

Notes to Financial Statements, Continued

(2) Summary of Significant Accounting Policies, Continued

(d) Accounts Receivable

Accounts receivable are charged to bad debt expense when determined uncollectible based on periodic management reviews of the reports. Accounting principles generally accepted in the United States of America require that the allowance method be used to recognize bad debts; however, the effect of using the direct write-off method is not materially different from the results under the allowance method.

(e) Investments

CUNY holds the Auxiliary's long-term investments in an investment pool under the control of the Committee on Fiscal Affairs of the Board of Trustees of CUNY (the Committee). Several investment advisory firms are assisting the Committee in its investment pool portfolio management. This portfolio comprises cash and cash equivalents, corporate bonds, equities, mutual funds, U.S. agency mortgage-backed securities, U.S. government bonds, and foreign bonds. Short-term investments comprise most of the Auxiliary's investment pool portfolio and certificates of deposit that are reported at their fair value. Realized and unrealized gains and losses are included in the statements of revenue, expenses and changes in net position.

(f) Fair Value Measurements and Disclosures

A framework has been established for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy are described below:

Level 1 - Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Auxiliary can access.

Level 2 - Inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability; and
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

Level 3 - Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

MEDGAR EVERS COLLEGE AUXILIARY ENTERPRISES CORPORATION

Notes to Financial Statements, Continued

(2) Summary of Significant Accounting Policies, Continued

(f) Fair Value Measurements and Disclosures, Continued

The asset's or liability's fair value measurement within the fair value hierarchy is based on the lowest level of any input significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs. There have been no changes in the methodologies used at June 30, 2024 and 2023. The investments held by the Auxiliary in the CUNY investment pool are classified as level 2 in the fair value hierarchy. The certificate of deposit is classified as level 1.

(g) Revenue Recognition

Operating revenues are recognized in the period earned. They are primarily derived from fees charged for the use of parking facilities, facilities rentals, and commissions from agreements with third-party vendors. Amounts collected before year-end, if any, relating to the subsequent year are recorded as unearned revenue. As defined by the contractual agreement, annual commissions are based upon the greater of a fixed amount or an amount based on a percentage of sales.

(h) Donated Space and Services

The Auxiliary operates on the college's campus and utilizes office space and certain services made available. The estimated cost savings associated with such arrangements are recorded as donated space and services and recognized as revenue and expenses in the accompanying financial statements based on the fair value of such space and services (note 8).

(i) Functional Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the statements of revenue, expenses and changes in net position. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

(j) Use of Estimates

Preparing the financial statements under GAAP requires management to make estimates and judgments that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities in the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

(k) Subsequent Events

The Auxiliary has evaluated subsequent events through the report, which is the date the financial statements were available to be issued.

MEDGAR EVERS COLLEGE AUXILIARY ENTERPRISES CORPORATION

Notes to Financial Statements, Continued

(2) Summary of Significant Accounting Policies, Continued

(1) Income Taxes

The Auxiliary is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code (the Code). Therefore, no provision for income taxes is reflected in the financial statements. The Auxiliary has been classified as a publicly supported organization that is not a private foundation under Section 509(a) of the Code. The Auxiliary presently discloses or recognizes income tax positions based on management's estimate of whether a liability incurred for unrecognized income taxes is reasonably possible or probable. Management has concluded that the Auxiliary has taken no uncertain tax positions that require adjusting its financial statements. U.S. Forms 990 filed by the Auxiliary are subject to examination by taxing authorities.

(3) Concentration of Credit Risk

Custodial credit risk of deposits is the risk that the Auxiliary's deposits may not be returned in the event of a bank failure. The Auxiliary maintains cash and equivalents at financial institutions which periodically may exceed federally insured limits. At June 30, 2024, of the \$696,982 Auxiliary's bank balance, \$196,982 was exposed to custodial credit risk as uninsured and uncollateralized. At June 30, 2023, of the \$800,358 Auxiliary's bank balance, \$300,358 was exposed to custodial credit risk as uninsured and uncollateralized.

(4) Investments in CUNY Investment Pool and Related Investment Income

The Auxiliary's investments in the investment pool comprise assets that are pooled and invested by and under the control of the Committee. Pooled investments include equity and fixed income securities. Investments as of June 30, 2024 and 2023, are comprised of the following:

	<u>2024</u>	<u>2023</u>
Investments in CUNY Investment Pool, short-term	\$ 233,024	220,331
Investments in CUNY Investment Pool, long-term	<u>181,092</u>	<u>169,000</u>
Total investments	\$ <u>414,116</u>	<u>389,331</u>

The following table summarizes the activity for the investments during the years ended June 30, 2024 and 2023:

Balance at June 30, 2022	\$ 374,375
Interest and dividends	7,526
Realized gain	1,154
Unrealized gain	<u>6,276</u>
Balance at June 30, 2023	389,331
Interest and dividends	12,022
Realized gain	328
Unrealized gain	<u>12,435</u>
Balance at June 30, 2024	\$ <u>414,116</u>

MEDGAR EVERS COLLEGE AUXILIARY ENTERPRISES CORPORATION

Notes to Financial Statements, Continued

(4) Investments in CUNY Investment Pool and Related Investment Income (Loss), Continued

A summary of investment income for the years ended June 30, 2024 and 2023 is as follows:

	<u>2024</u>	<u>2023</u>
Interest and dividends	\$ 12,022	7,526
Realized gain	328	1,154
Unrealized gain	<u>12,435</u>	<u>6,276</u>
Total investment income	\$ <u>24,785</u>	<u>14,956</u>

(5) Deposits Held in Custody for Others

The Auxiliary has deposits held in custody for others in the sum of \$487,543 and \$448,313 at June 30, 2024 and 2023, respectively.

(6) Commissions

The bookstore commissions represent income earned under a CUNY-wide contract which expires on December 31, 2024. This contract was established between CUNY and an unrelated organization to provide virtual bookstore services to the College. The terms of the agreement give the Auxiliary annual commissions based on the sale volumes.

(7) Related Party Transactions

The College provided accounting services related to the bookkeeping of the Auxiliary's records for \$25,000 and \$15,000 during the years ended June 30, 2024, and 2023, respectively.

(8) Donated Space and Services

The Auxiliary is allowed free use of certain facilities and professional services the College provides. For the years ended June 30, 2024, and 2023, the estimated fair value of the donated space and services used solely by the Auxiliary amounted to \$246,970 and \$237,888, respectively. Such amounts are included in revenue and expenses in the accompanying statements of revenue, expenses, and changes in net position.

(9) Accounting Standards Issued But Not Yet Implemented

GASB has issued the following pronouncements which will be implemented in the years required. The effects of the implementation of these pronouncements are not known at this time.

Statement No. 101 - Compensated Absences. Effective for fiscal years beginning after December 15, 2023.

MEDGAR EVERS COLLEGE AUXILIARY ENTERPRISES CORPORATION

Notes to Financial Statements, Continued

(9) Accounting Standards Issued But Not Yet Implemented, Continued

Statement No. 102 - Certain Risk Disclosures. Effective for fiscal years beginning after June 15, 2024.

Statement No. 103 - Financial Reporting Model Improvements. Effective for fiscal years beginning after June 15, 2025.